

EXPRESSION OF INTEREST (EoI) for INTEGRATED PETRO-TECHNICAL CLOUD (MIGRATION FROM ON PREMISES TO CLOUD)

Cairn Oil & Gas, Vedanta Ltd., is an active explorer, developer, and operator of oil and gas fields across India. Currently, Cairn Oil & Gas has few exploration blocks and producing assets in Rajasthan, Ravva and Cambay. With this EOI, Cairn Oil & Gas intends to short list names of experienced contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in prequalification to participate in Competitive Bidding Process for **INTEGRATED PETRO-TECHNICAL CLOUD (MIGRATION FROM ON PREMISES TO CLOUD)**

Scope of Work broadly includes a. Setting up Cairn cloud technical platform with required application set up, b. migration of all 182 nos of high computing workstations and other Petro-technical application related servers, c. Data migration on cloud (both file storage, back up and archival storage) d. Setting up high performance computing (HPC) infrastructure on cloud

Interested companies meeting following criteria should respond to this EoI:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.
4. Minimum of 10 year' experience in setting up & managing similar cloud platform for large enterprise around Oil and Gas business.
5. Authorised SI partner with the Cloud service provider.
6. Partner shall consider any of the reputed public cloud platform (CSP should be in the leader quadrant of Gartner Worldwide Magic quadrant under public cloud) Further, CSP (or its affiliates) must have started offering cloud services (IaaS/PaaS/SaaS) in India or Globally for more than 10 years. The CSP should be a registered company in India for more than 10 years.
7. SI Partner should have experience and share at least three global reference for a) Lift and shift of the Petro-technical infrastructure in Public cloud, b) HPC implementation for Reservoir Simulation
8. SI Partner should have experience in deploying and managing 80% and CSP should have 90% of the Petro-technical applications mentioned in SOW.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Details of Contracts/Purchase orders showcasing experience of Minimum of 10 years' experience
3. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.
4. Appropriate documentary proof including required certification from the OEM for authorized channel partner

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “[Evince Interest](#)” link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Seven (7) days of publication of this EoI.

Website Media